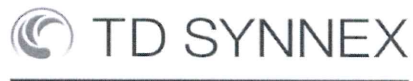


Date 12 ene 2024
 Contact Aldo Olivares Zarco
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Reseller
 End User
 Project

Deal/Estimate DC151731829AB

Line Number	Item Name	Description	Service Duration	Quantity	Unit ListPrice	Extended ListPrice	Discount %	Selling Price	Manufacturing Time
1.0	CAB-USBC-AC-9M=	Active Optical Cable, USB-C 3.1, 9M long	N/A	27	22203.46	599,493.42	55	269,772.04	21 days
2.0	CS-BRD75P-K9	Cisco Board Pro 75	N/A	6	836323.95	5,017,943.70	55	2,258,074.67	21 days
2.0.1	CON-SNT-CS5ZK9BR	Cisco Webex Board Pro 75 SNTC-8X5XNBD	36 month(s)	6	200930.82	1,205,584.92	35	783,630.20	
2.1	CS-BRD75P-WMK	Cisco Board Pro 75 Wall Mount Kit	N/A	6	0.00	0.00	0	0.00	21 days
2.2	PWR-CORD-USA-F	Power Cord for United States of America 4.5m 10A	N/A	6	0.00	0.00	0	0.00	21 days
2.3	CS-BRDP-ACTSTYL+	Cisco Board Pro Active Stylus	N/A	6	0.00	0.00	0	0.00	21 days
2.4	CS-BRDP-LFTHNDL-	Cisco Board Pro Lifting Handles	N/A	6	0.00	0.00	0	0.00	21 days
3.0	CS-BAR-T-K9	Cisco Room Bar in First Light w/Navigator(Table Stand)	N/A	13	125572.45	1,632,441.85	55	734,598.83	21 days
3.0.1	CON-SNT-CSTBARGT	SNTC-8X5XNBD Cisco Webex Room Bar w/Table Stand Navig	36 month(s)	13	30143.43	391,864.59	35	254,711.98	
3.1	PWR-CORD-USA-B	Power Cord for United States of America 2m 10A	N/A	13	0.00	0.00	0	0.00	21 days
3.2	CAB-2HDMI-1.5M-GR-	1.5m GREY HDMI 2.0	N/A	13	0.00	0.00	0	0.00	21 days
3.3	CAB-ETH-5M-GR-	CAB (16,4 feet / 5m) GREY ETHERNET	N/A	13	0.00	0.00	0	0.00	21 days
3.4	PSU-12VDC-86W-	Powersupply - AC/DC, 12.3V, 86W, 7A, Gray	N/A	13	0.00	0.00	0	0.00	21 days
3.5	CS-KITMIN-CAM-COV-	Camera Cover for Room Bar & Room Kit Mini	N/A	13	0.00	0.00	0	0.00	21 days
3.6	CS-BAR-MOUNT-KIT-	Mounting Kit for Cisco Room Bar	N/A	13	0.00	0.00	0	0.00	21 days
3.7	CAB-DV10-8M-	8 meter flat grey Ethernet cable for Touch 10	N/A	13	0.00	0.00	0	0.00	14 days
3.8	CS-T10-TS-L-	Cisco Room Navigator-Table Stand, First Light (White)	N/A	13	0.00	0.00	0	0.00	21 days
4.0	CS-DESKPRO-K9	Cisco Desk Pro	N/A	1	188453.95	188,453.95	55	84,804.28	21 days
4.0.1	CON-SNT-CS0YK9DE	Cisco Webex Desk Pro SNTC-8X5XNBD	36 month(s)	1	60363.18	60,363.18	35	39,236.07	
4.1	PWR-CORD-USA-B	Power Cord for United States of America 2m 10A	N/A	1	0.00	0.00	0	0.00	21 days
4.2	CS-PWR-CUBE-7-	Power transformer for the Desk Pro series	N/A	1	0.00	0.00	0	0.00	21 days
4.3	CAB-USBC-1.8M-	SB-C 3.1 Cable, 1.8M length	N/A	1	0.00	0.00	0	0.00	21 days
4.4	CAB-2HDMI-1.5M-GR-	1.5m GREY HDMI 2.0	N/A	1	0.00	0.00	0	0.00	21 days
4.5	CS-DESKPRO-STYLUS-	Cisco Desk Pro Stylus	N/A	1	0.00	0.00	0	0.00	21 days
4.6	CAB-ETH-3M-GR-	CAB 3m GREY ETHERNET	N/A	1	0.00	0.00	0	0.00	21 days
4.7	CS-DESKPRO-STAND-	Desk Stand & Connector Cover for Desk Pro Series	N/A	1	0.00	0.00	0	0.00	21 days
4.8	CS-DESKPRO-FG-	Fabric Speaker Grille for Desk Pro Series	N/A	1	0.00	0.00	0	0.00	21 days
5.0	CS-KIT-EQ-K9	Cisco Room Kit EQ, Quad Cam, First Light	N/A	8	481900.95	3,855,207.60	55	1,734,843.42	21 days
5.0.1	CON-SNT-VSXLBMDC	SNTC-8X5XNBD SNTC-8X5XNBD Room Ki	36 month(s)	8	154380.18	1,235,041.44	35	802,776.94	
5.1	PWR-CORD-USA-B	Power Cord for United States of America 2m 10A	N/A	16	0.00	0.00	0	0.00	21 days
5.2	CS-T10-TS-L+	Cisco Room Navigator-Table Stand, First Light (White)	N/A	8	0.00	0.00	0	0.00	21 days
5.3	CS-CODEC-EQ-K9+	Cisco Codec EQ unit	N/A	8	0.00	0.00	0	0.00	21 days
5.4	CS-QUADCAM2+	Cisco Quad Camera, First Light (White)	N/A	8	0.00	0.00	0	0.00	21 days
5.5	PSU-12VDC-70W-GR+	Powersupply - AC/DC, 12V, 6.25A, grey	N/A	8	0.00	0.00	0	0.00	21 days
5.6	CS-CODEC-EQ-ANT+	Codec EQ Antennas - for auto expand only	N/A	8	0.00	0.00	0	0.00	21 days
5.7	BRKT-QCAM2-WMK-	Wall Mount Bracket (Carbon Black) for Quad Camera	N/A	8	0.00	0.00	0	0.00	21 days
6.0	CS-MIC-ARRAY-T=	Cisco Table Microphone Pro for Cisco Room Systems	N/A	24	42612.70	1,022,704.80	55	460,217.16	21 days
6.0.1	CON-SNT-CS3FYTMI	Cisco Microphone Array for table and Webex Rooms	36 month(s)	24	17094.00	410,256.00	35	266,666.40	
7.0	CS-T10-TS-L-K9=	Cisco Room Navigator-Table Stand, First Light (White),	N/A	6	33641.60	201,849.60	55	90,832.32	21 days
7.0.1	CON-SNT-CST10LQS	SNTC-8X5XNBD Cisco Room Navigator-Table Stand,	36 month(s)	6	13507.32	81,043.92	35	52,678.55	

Subtotal \$ 7,832,842.86
 IVA \$ 1,253,254.86